

A PILOT TEST OF BUSINESS ETHICAL DECISION MAKING IN CHINA AND MEXICO

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ABSTRACT

Business ethical decisions of subjects in Mexico and China are examined for similarities and differences. Because China and Mexico are similar on the work values dimensions of Individualism, Uncertainty Avoidance, and Power Distance (Hofstede, 1980, 2000), we expected subjects from these countries to share similar orientations towards the ethics of Deontology, Justice, and Individual Rights. Because China and Mexico differ on the work values dimension of Masculinity (Ego), we expected subjects from these countries to differ significantly in their orientation towards Utilitarianism. Results of the analysis partially support these hypotheses, suggesting that further research is needed.

Keywords: